

BLUMENTHAL ARTS

VENUE PARTNER PACKET

Rent Our Spaces | Blumenthal Arts

www.blumenthalarts.org

(Photo: Belk Theater - Lobby Ceiling)



CONTACT INFORMATION

Venue Partner Manager

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Blumenthal Arts Center

130 North Tryon Street
Charlotte, NC 28202
Belk Theater
Booth Playhouse
Stage Door Theater

Levine Center for the Arts

430 South Tryon Street
Charlotte, NC 28202
Knight Theater

Please note that for promoting and advertising events, the name of the venue and the campus should be used together (i.e., Belk Theater at Blumenthal Arts Center, Knight Theater at Levine Center for the Arts), as well as the address listed above. No alteration is permitted.

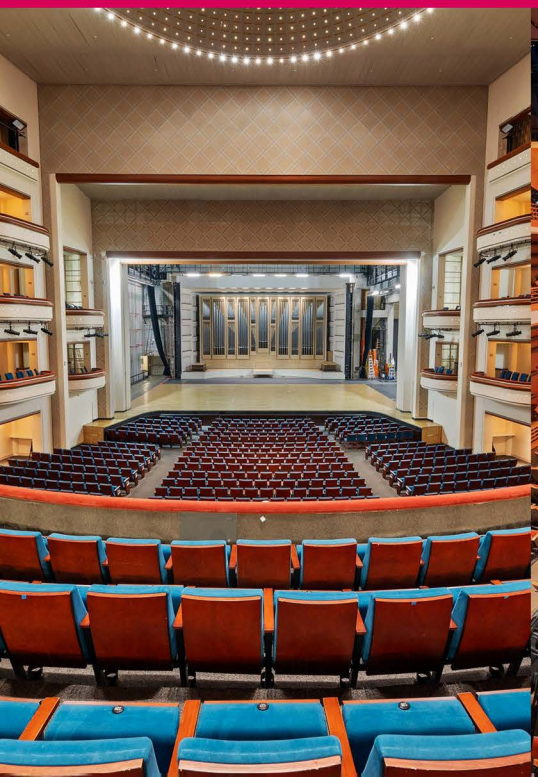
(Photo: Belk Theater - Interior)

VENUE RENTAL RATES

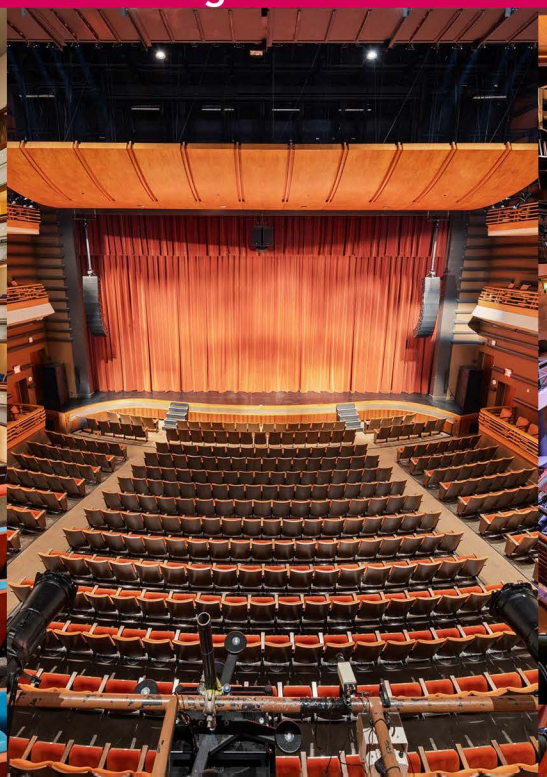
Venue	Capacity*		Commercial Per Day	Non-Profit Per Day**
Belk Theater Proscenium Stage	2,118	Monday-Thursday Friday-Sunday	$7,495.00 $8,945.00	$4,780.00 $5,695.00
Knight Theater Proscenium Stage	1,192	Monday-Thursday Friday-Sunday	$3,995.00 $5,135.00	$2,595.00 $3,330.00
Booth Playhouse Proscenium Stage	444	Monday-Thursday Friday-Sunday	$1,630.00 $1,995.00	$1,385.00 $1,720.00
Stage Door Theater Blackbox	263	Monday-Thursday Friday-Sunday	$830.00 $995.00	$710.00 $880.00

*Maximum capacity varies depending on technical needs and state and local capacity restrictions.
**501(c) 3 Letter of Determination must be presented to receive non-profit rates.
To view seat maps and venue photos, please visit: www.blumenthalarts.org/about/rent-our-spaces

Belk Theater



Knight Theater



Booth Playhouse



Stage Door Theater



LOBBY RENTAL RATES

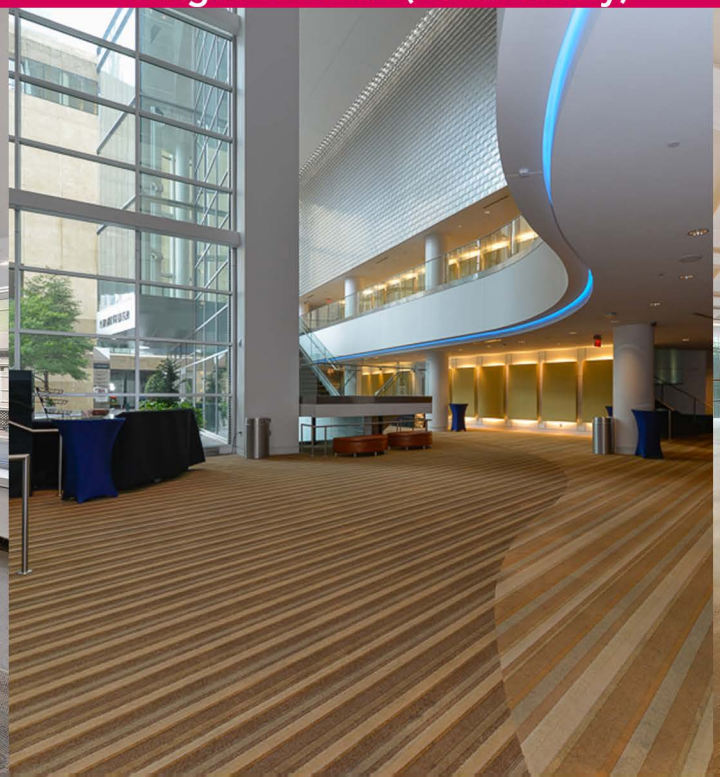
Venue	Level	Standing Capacity	Banquet Capacity		Commercial	Non-Profit
Belk Theater	Orchestra	290	210	Any One Lobby	$1,245.00	$1,120.00
	Grand Tier	249	150			
	Mezzanine	349	200			
Knight Theater	Main	275	151	Any One Lobby	$835.00	$750.00
	Upper	218	96			
	Blanchfield Room	50	35			
Booth Playhouse	Upper	133	50	Any One Lobby	$470.00	$425.00
	Main	120	50			

As performances are the primary focus for venues at Blumenthal Arts, we are not able to confirm Lobby rentals (weddings, receptions, parties, etc.) until 6 weeks prior to the event date.
If renting a theater, use of the lobbies and auxiliary spaces is included in the price of rent.

Belk Theater (Main Lobby)



Knight Theater (Main Lobby)



Booth Playhouse (Upper Lobby)



THEATER LABOR RATES

	Belk	Knight	Booth	Stage Door
Box Office Staff	$395.00	$345.00	$240.00	$165.00
Front of House Staff	$2,255.00	$1,235.00	$615.00	$320.00
CMPD Officer*	$65.00/hr	$65.00/hr	$65.00/hr	$65.00/hr
Evolve Weapons Detector	$240	$220.00	$220.00	$100.00

Production managers and stagehands (IATSE 322) costs are estimated on a per show basis.
All labor rates are based on a 3-hour event unless otherwise noted.
Box Office and Evolve are fixed expenses. Front of House Stage Hands and Production Managers are based on actuals.
*CMPD rates may vary during special events. Payroll Tax will be added on top of hourly rate.

INSURANCE

All liability policies shall name BA as an additional insured with respect to any claim or causes of action that may arise out of the event.

Licensee shall provide insurance at own expense. The policy must cover and include Lessee itself, its officers, directors, employees, agents, third parties and external vendors engaged by Lessee and presenters as follows:

1. Worker's Compensation and Employer's Liability, including limits of one hundred thousand dollars ($100,000) each employee, five hundred thousand dollars ($500,000) policy limit and one hundred thousand dollars ($100,000) each accident (including Disability Benefits).

2. Commercial General Liability, combined single limit of one million dollars ($1,000,000) bodily injury and property damage, and one million dollars ($1,000,000) limit for personal injury.

3. All Risk Property Insurance for all properties brought into, or used in, BPA in connection with the Event, including, without implied limitation, the property of the third persons under the control of BPA. The All-Risk Property Insurance policy shall include a waiver or subrogation against the Lessor and any entity or person affiliated with the Lessor.

Obtaining coverage through Blumenthal Arts is possible. If desired, please contact us for rates.

STAGEHANDS & PRODUCTION MANAGERS

Labor Rates are per person per hour and have a 4-hour minimum when activated. Final rates will vary depending upon final labor needs. Blumenthal Arts will work with clients to determine staffing needs tailored to each event. Please note the Technical Staff will be present throughout any event to oversee all setup and strike details.

Every theater will be staffed with IATSE Local 322 Union Stagehands.

All events at Blumenthal Arts will be staffed with at least one House Production Manager to ensure all safety guidelines are observed and to respond to client needs.

MUSIC ROYALTIES

All tickted events that use licensed music must pay royalties. Renters who do not have licenses with ASCAP, BMI, and SESAC will be billed for the music use at the following rate:

ASCAP & BMI: 1.6% of gross ticket sales
SESAC: $0.0502 per ticket

MARKETING SUPPORT

Blumenthal is happy to offer select complimentary and paid marketing opportunities for renters. For more information on our offerings, please visit the Marketing Guide for Venue Partners here:

Venue Partner Marketing Guide

BOX OFFICE & TICKETING INFORMATION

Our ticketing website handles ticketing for all events at Blumenthal Arts. The use of other ticketing platforms is not permitted. Event ticket set up will not begin until the signed contract and deposit are received

Once the box office setup form is completed, it takes approx. two weeks for tickets to be available for purchase. No events will be permitted to self-ticket or use outside ticketing services. Tickets are available online through blumenthalarts.org ONLY. Tickets will also be available by phone (704.372.1000) or walkup at the Belk Theater box office located at 130 N. Tryon St.

Credit Card Ticket Commission	3.98% (Paid by presenter)
Facility Fee	$3.00 per ticket (Added to ticket price)
Convenience Fee	15.50% on ticket price + facility fee (Added to ticket price for phone and internet sales)
State/Local Sales Tax	8.25% on total transaction (Added to ticket price)

* Lift prices on VIP packages will be subject to 10% fee. This fee covers credit card expenses and basic event staffing (Security, FOH, etc.). Additional IATSE stagehand labor will be required for any ticketed VIP events taking place on stage (including VIP soundchecks and on-stage meet and greets). IATSE expenses will be charged in addition to the 10% fee.

(Photo: Knight Theater - Dressing Room)

FOOD & BEVERAGE SERVICES

Catering

Any licensed caterer may be used in our venues. To ensure that food and service standards are established and maintained, all restaurants and caterers must provide proof of business license and NC Department of Health rating. Please contact Venue Partner Manager for a list of preferred caterers and restaurant partners.

Backstage Hospitality

Blumenthal is happy to provide any of your backstage hospitality needs on the day of your event. **Anything that BA provides is subject to a flat 18% labor charge on top of the cost of goods.**

Venue Partners are welcome to provide their own food and beverages, but any alcohol requests must be purchased by Blumenthal.

Concessions

Blumenthal can provide concession services for all events in our venues. This comes at no cost to the venue partner, but BA keeps all of the revenue from these sales.

Concessions consist of water, soda, beer, wine, liquor, as well as small snacks and candy.

Concessions can be open without alcohol sales.

BAR PACKAGES FOR PRIVATE EVENTS & RECEPTIONS

BA complies with all NC State Laws regarding responsible service of alcoholic beverages and strives to protect our guests, staff, and organization from liabilities due to our alcohol service. Cash bar and consumption-based payment available.

$100 per bartender. One bartender is recommended for every 100 guests. The Blumenthal Food and Beverage team will determine the number of bartenders needed with the client during the advance process.

(Photo: Knight Theater - Blanchfield Lobby)

Founders Room

BLUMENTHAL ARTS

Tucked inside Founders Hall, adjacent to Belk Theater, the Founders Room offers an intimate and sophisticated setting for private gatherings.

With elegant finishes and a newly renovated design, this versatile space is perfect for receptions, cocktail hours, toasts, and small celebrations.

Whether you're hosting a pre-show gathering or a private event, the Founders Room adds a touch of style and warmth to any occasion.









Rental Rates:

100 Capacity / 64 Seated Reception Space

	MON - THURS	FRI/SAT/SUN
COMMERCIAL	$1,285	$1,765
NON-PROFIT	$1,130	$1,550

Bar Pricing Options:

OPEN BAR PACKAGE

	2 Hours	Additional Hour
Beer & Wine	$40	$15
Tier 1 Liquor	$45	$20
Tier 2 Liquor	$55	$25

Cocktail Upgrade: $10

DRINK TICKETS

	Price
Beer & Wine only	$13
Tier 1 Liquor, Beer & Wine	$16
Tier 2 Liquor, Beer & Wine	$18

Contact us for the price list per drink!